






Professional Products

PROFESSIONAL PUBLICATIONS	Qty	Price ¹	\$Amount
(4040) First Aid Procedures Flip Chart (Revised 2001) Describes actions to be taken for emergency situations and universal precautions.		\$9.00	
(4038) Communicable Disease Flip Chart (Revised 2001) To help the non-medical school/district personnel become informed of the communicable diseases impacting students.		\$9.00	
(4055 & 4055) Public Relations Pamphlet (Revised 2001) Qty English ____ (4055) Qty Spanish ____ (4056) 3-fold brochure, school nurses making a difference to students, parents, community and schools. (50/pack)		\$9.00	
(4058) "What Can School Nurses Provide that No One Else in the School District Can?" (Reviewed 2000) 3-fold brochure includes definition of school nurse, California Ed Code 49426. (50/pack)		\$9.00	
(5120) Guidelines for School First Aid Procedures (2000) A training module complete with overhead masters for use by school nurses in providing first-aid training for school personnel that correlates with CSNO First Aid Flip Chart. (61 pages)		\$16.00	
(5125) Risky Business: A Quick Reference for School Nurses (2000) A ready reference for Depression and Suicide, Eating Disorders, Sexually Transmitted Diseases, and Substance Abuse Resources to aid in your practice.		\$14.00	
(5130) SARB and the School Nurse (Reviewed 2003) Covers the school nurse's role in participation in the School Attendance Review Board process.		\$16.00	
(5135) Transitions from Hospital and Home to School: A Planning Guide (2000) A process guide for school nurses in case managing the medically fragile student. Includes legal issues, nursing and educational assessment, planning and implementation.		\$14.00	
(4065) Utilization of Health Clerks in Schools (1990) Role definition, duties and responsibilities to assist the school nurse.		\$14.00	
(4061) Role of the School Nurse and Health Clerk (Reviewed 2003) Updated and back in print for its fourth revision. 54 pages of goals, objectives and delineation of roles for the school nurse and health clerk (assistant, aid, etc.) who work in schools.		\$14.00	
(4060) Sample Job Descriptions for Health Services Personnel (1999) Use to develop job descriptions and to update district's descriptions.		\$19.00	
(4063) Public Relations for School Nurses (Reviewed 2003) Practical guide for dealing with media, legislators, parents, staff and students. Many ideas to increase school nurse visible.		\$24.00	
(4062) School Nurse Performance Evaluation Tool and Samples of Outcome Based Evaluation Tools (2003) Three different tools to assist the school nurse and school administrators in developing/reviewing existing school nurse assessment tools. Performance based tool is suitable for the credentialed school nurse administrator; the two outcome based tools support non-nurse school administrators.		 25.00	
(4071) School Nurse Tips for Maintaining Employment (2002) AKA "Professional Standards RIF Manual" A self-help guide for advocating for health services and school nursing, especially in the face of possible lay-off. School nurse service description, board presentations, news interview, and other tips are in this manual.		\$11.00	
(4064) Newsletter Articles for the School Nurse (2002) Sample articles for newsletters to staff and/or parents. Ready to copy with your by-line.		\$14.00	
(4072) Presenting School Nursing Programs to Governing Boards and Other Publics (Revised 2001) Sample board presentations, annual reports of service, key considerations of reporting, composure and communication tips, and more!		\$24.00	
(4075) History, Assessment and Neuro-Developmental Screening (HANDS) (1993) Health and developmental histories and neuro-developmental screenings.		\$29.00	

PRICES EXPIRE 06/30/04 PREPAYMENT IS REQUIRED	SUBTOTAL \$
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¹ CSNO Members receive a 10% discount on this price (see page 4).

PROFESSIONAL PUBLICATIONS (continued)	Qty	Price²	\$Amount
(5115) Guidelines for School Nurse Supervisor (Revised 2001) Outline of education, experience and responsibilities for supervision, fiscal, legal, etc.		\$9.00	
(4050) Guidelines for the Recruitment and Employment of the School Nurse (Revised 2001) Information on credentialing, interviews and vacancy announcements.		\$8.00	
(4080) Legal Guidelines for School Health Practices (Laws through 1998) All mandates, codes and laws related to school health services. BOOK ONLY		\$42.00	
(5140) Legal Guidelines IBM Diskette. IBM Microsoft Word format. Copy & paste legal references to your forms; load to your desktop/laptop for ready reference, etc.		\$42.00	
(5150) Legal Guidelines Book and IBM Software		\$72.00	
PROFESSIONAL BOOKS, VIDEO TAPES AND MANUALS			
(5025) Manual of School Health, 2nd Edition (By Keeta DeStefano Lewis RN, PhD, FNASN, and Bonnie J. Bear, RN, BSN, MA.) 2002 comprehensive guide to health issues and concerns of students from birth through 21. Topics include developmental stages, acute and chronic illnesses, syndromes, SPED, substance abuse, violence, DSM-IV disorders, biotechnology info related to growth and health plus others. The reference for every school nurse!		\$47.00	
(5030) Food Allergy and Anaphylaxis: A Training Manual and Presentation (2003) Guidelines and teaching materials to educate staff, students and parents on how to work with food allergic students in the school setting. Includes a Training Manual and 2 PowerPoint Presentations (Long and short versions) on CD or (2) 3.5" disks. Add \$5 if you desire both (CD and Disks)		 \$20.00	
(5035) Leadership In Action – The SN Role in Coordinated School Health Programs This implementation guide explores the role of the school nurse at school/district level as a leader in the development/implementation of a coordinated school health program. Discusses SN role as school health coordinator, member of a school health council and school-based health team. Complete with CD.		 \$24.00	
(5010) Spinal Deformities – Scoliosis Screening Video (Reviewed 2001) This 20 minute video will aid you in screening children for spinal deformities. The nurses participating in this video pose questions most often asked by nurses, parents, patients and students. By Children's Hospital Los Angeles and CSNO.		\$36.00	
(5005) Taking the Scare Out of Scoliosis Video (Reviewed 2001) A 5-minute up-to-date video to show to students a scoliosis screening. Not a training video for nurses, but a "what's it all about" video that shows students what to expect on screening day. Produced by CSNO Northern Section and UC Davis Medical Center Orthopedics.		\$36.00	
(5015) Administration of Medication in Schools Video (Reviewed 2001) A teaching video to show staff correct procedures on medication administration.		\$36.00	
(5020) Training Manual to Medication in Schools Video (2002) This is a training manual used by school nurses to instructed school personnel in correct medication administration.		\$9.00	
(4025) School Nurse's Source Book of Individualized Health Care Plans (IHPs) (Vol. I, 1993) – BOOK ONLY Professionally written IHPs of chronic and acute health issues school nurses can use.		\$48.00	
IHP SOFTWARE ONLY SPECIFY Qty IBM ___ Qty Macintosh ___ ALL 40 IHPs NOW COMPUTERIZED! Select appropriate NANDA Nursing Diagnoses. Software automatically prints assessment data, goals, interventions and expected student outcomes. Student specific information may be added or deleted. (4026) Runs on Microsoft Excel 5.0 or newer.		\$36.00	
(4027) IHP BOOK AND SOFTWARE Qty IBM ___ Qty Macintosh ___		\$67.00	
(4028) School Nurse's Source Book of Individualized Health Care Plans (IHPs) (Vol. II, 1999) This new volume is an extension of Vol. I No software for this volume available at this time.		\$56.00	
(4010) Spanish for the School Nurse's Office (1993) Book provides school nurses with the vocabulary needed in communicating with parents.		\$20.00	
(4015) School Letters in English and Spanish (1993) A collection of more than 100 professional translated letters and forms for schools.		\$26.00	
(5145) Bright Futures—2nd Edition – Guidelines for Infants, Children and Adolescents (1999) This new, expanded edition features current information on important child health topics and disease prevention. The easy-to-use format includes color photographs, illustrations, an expanded bibliography and color-coded developmental sections.		\$48.00	

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SUBTOTAL
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NOTE PADS AND ESSENTIALS FOR SCHOOL NURSES	Qty	Price ³	\$Amount
(2042) Memo Desk Cube 2-7/8" square, 500 sheets. Nurse with kids logo and "Healthy Kids...School Nurses Care" imprint on four sides. White with blue imprint.		\$7.00	
(2044) "STICKY" Memo Desk Pad White 3"x8", 50 sheets with school nurse logo and "Health Kids Learn Better...School Nurses Care"		\$3.00	
(2014) Nylon Fanny Pack – "First Aid Kit" SPECIFY COLOR Qty Black _____ Qty Red _____ Qty Royal Blue _____ (10"x6½x3" pouch, extends to approximately 44" waist) Features three zipper pockets with stretched front pocket, adjustable strap and snap buckle. Contains latex gloves, antiseptic towelettes, and adhesive strips. White first aid imprint on front.		\$14.00	
IMAGE/VISIBILITY FOR THE SCHOOL NURSE			
(3046) Travel Mug 16 oz double insulated stainless steel with school nurse logo and "Healthy Kids Learn Better...School Nurses Care."		\$10.00	
(2048) Rubber Stamps (8 Different Eye Catching Stamps) "Important"/"Importante"; "No Shots, No School"/"No Vacuna No Escuela!"; "To The Parents Of" "Para Los Padres De"; "I Had My Teeth Check (Tooth Logo) By My School Nurse"; "I had a Hearing Test (Rabbit logo) By My School Nurse"; "I had my Eyes Tested (Owl logo) By My School Nurse"; "Kids are (Kids logo) Special People", and "From the Desk of Your School Nurse"		1/\$8. 3/\$20. 8/\$55.	
(2015) Italian Charm with CSNO nurse logo laser print (2015A) Plain silver tone link bracelet		\$15.00 \$5.00	
(2046) 100 Year Pins Celebrate 100 years of "School Nursing – Caring for America's children"		\$8.00	
(2035) Solid Brass Business Card Case (2 ¼"x3 ½"x ¼") Gold imprint on blue marble plate on lid to card holder. Female nurse with kids logo and "Healthy Kids – School Nurses Care" imprint.		\$16.00	
(2010) School Nurse Key Chain Solid brass 3"x3/4" key tag. Logo of school nurse with kids and the words "School Nurse" etched in black on shiny brass.		\$12.00	
(2060) Official CSNO Logo Lapel Pin (1 ¼" diameter) Nurse with kids' logo (see page 1 for example) in white, blue and gold.		\$14.00	
(5151) School Nurse Luggage/Equipment Tag White rigid vinyl luggage tag. 2 ½" x 4 ¼" "School Nurse". Logo – school nurse with kid and "Healthy Kids Learn Better" in black. Black or clear loop strap and a clear pocket on reverse side to slip in business card.		1/\$3.00 Or 2/\$5.00	
(2075 and 2076) Lapel Pin with "School Nurses Make a World of Difference" Logo Black background SPECIFY COLOR Qty Gold _____ (2075) Qty Silver _____ (2076) (1 ¼" diameter) Jewelry to wear to work and community meetings! Female nurse with kids.		\$14.00	
Children of the World Pin/Brooch and Earrings Brooch (1 ¾" diameter) Earrings (7/8" diameter) Ideal for staff working with children (teachers, secretaries, etc.)			
(2065 and 2066) BROOCH SPECIFY COLOR Qty Gold _____ (2065) Qty Silver _____ (2066)		\$9.00	
(2070 and 2071) EARRINGS Pierced SPECIFY COLOR Qty Gold _____ (2070) Qty Silver _____ (2071) Clip on SPECIFY COLOR Qty Gold _____ (2072) Qty Silver _____ (2073)		\$9.00 \$9.00	
(2085) School Nurse Services Poster <i>Laminated</i> glossy bright yellow 11"x17" poster. Web type graphic, schoolhouse in center with circles at the end of spokes listing services provided by the school nurse. For prominent display in every school nurse office.)		\$8.00	
(2086) "Notice to Students" Confidentiality Poster <i>Laminated</i> 11"x17" poster with black lettering on a beige subtle leaf motif background. A necessary in display in the junior and high school nurse office.		\$10.00	
(2051) License Plate Frame Black metal with white lettering "Healthy Kids...School Nurses Care."		\$8.00	

REDUCED

NEW

SALE

SALE

SALE

PRICES EXPIRE 06/30/04	SUBTOTAL
PREPAYMENT IS REQUIRED	Page 3 of 4 \$

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Sub-total Page 1 _____

Sub-total Page 2 _____

Sub-total Page 3 _____

Total Pages 1, 2, 3 **A.** _____

Member Discount (Line A times 10%) **B.** _____

C. Subtotal (Line A minus Line B) **C.** _____

ALL PURCHASES ARE FINAL.

THERE ARE NO REFUNDS.

DEFECTIVE PRODUCTS WILL BE REPLACED WITH A NEW ITEM.

County _____
 (California residents compute tax for county where order will be delivered – See Sales & Use Tax Rates by County)

D. Sales Tax (Line A times County Tax) **D.** _____

Shipping is \$4.00 or 12% whichever is **GREATER based on amount shown on Line C.** For international orders, please confirm shipping charges via phone, fax or email)

E. Shipping (Use Line C) **E.** _____

GRAND TOTAL (Add Lines C, D, and E) **\$** _____

PAYMENT INFORMATION Return completed order form.	SHIPPING INSTRUCTIONS Retain copy for your records.
<p>Complete form and return to: California School Nurses Organization 801 12th Street, Suite 230 Sacramento, CA 95814</p> <p>To place orders by credit card, call: Toll Free (888) 268-2766 or (916) 448-5752 Fax (916) 448-5767 or email – csno@csno.org</p> <p>All orders must be PREPAID. Purchase Orders are not accepted as payment, a check must accompany the purchase order. No credit card purchases accepted for less than twenty-five Dollars (\$25.00)</p> <p>Method of Payment: <input type="checkbox"/> Check payable to CSNO enclosed <input type="checkbox"/> Charge to <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard</p> <p>Card # _____</p> <p>Expiration Date _____</p> <p>Signature _____</p> <p>CSNO TAX ID – 95-2707313</p> <p>PRICES EXPIRE 06/30/04</p>	<p>CSNO Member <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>SHIPPING INFORMATION: Member's Name _____</p> <p>School _____</p> <p>Street _____</p> <p>UPS will not deliver to a P. O. Box</p> <p>City _____ State _____ Zip _____</p> <p>Work Phone () _____</p> <p>Home Phone () _____</p> <p>Materials are shipped via UPS. Allow 3-4 weeks for delivery.</p> <p>Visit our website at www.csno.org</p> <p style="text-align: right;">Page 4 of 4</p>

New Product Idea? Tell us what you would like to see. _____